Our group has 25 years’ experience in the use of molecular predictive markers in head and neck cancer, on a large patient population, enrolled from a single institution, with a long follow-up, and, most of all, homogeneous regarding histology (squamous cell carcinoma) and site (larynx). Among the most frequent malignancies in the US, cancers of the larynx and uterine corpus are the only types not showing an increase in 5-year Survival Rates over the last 30 years. As far as concerns laryngeal squamous cell carcinoma, we can identify several potential reasons for this failure, the most relevant probably lies in the neck. For this reason, a key issue in laryngeal oncology is to assess metastatic potential of squamous cell carcinoma at diagnosis. Nevertheless, the combination of clinical and histological parameters is not sufficiently reliable in the prediction of lymph node metastases. Molecular characterization, by the study of molecular predictive factors, is a clinical approach aimed to define homogeneous subgroups for clinical metastatic behaviour. Defining invasiveness by means of studies on selected molecular markers (among which the most reliable is probably Epidermal Growth Factor Receptor (EGFR)) may be useful in the choice of the most appropriate treatment on both T and on N.

In our opinion, this may be a definite advantage, avoiding the bias derived from collecting together all head and neck SCCs. In fact, although the larynx is considered a site of the head and neck, several peculiarities, of both a clinical and a molecular nature, can be highlighted. The statistics of the American Cancer Society classify larynx as part of the respiratory system, separately from the oral cavity and pharynx. As for the incidence, the male/female ratio is markedly higher than in the other sites of the head and neck. Differences in chromosomal pattern and carcinogenic progression between laryngeal squamous cell carcinoma (LSCC) and the other head and neck squamous cell carcinomas (HNSCCs) have been detected by comparative genomic studies. In particular, p53 is normally expressed in LSCC more frequently and p53 gene has a mutation pattern more closely resembling lung SCCs than other HNSCCs.
Improving survival in LSCC: a missed target

LSCCs represent the vast majority (approximately 96%) of laryngeal malignancies. Other histologic types have not been taken into consideration in the present report. Of the most frequent malignancies in the US, cancers of the larynx and the uterine corpus are the only types not presenting an increase in the Five-year Survival Rates during the last 30 years. As for LSCC, we can identify several potential reasons for this failure, probably the most relevant lying in the neck:

- TNM classification appears, in some cases, inadequate. For example, it has been observed that regrouping cases in stages III and IV into locally advanced disease vs. regional metastasis appears to predict survival better. In fact, neck metastasis remains the first cause of treatment failure and death in LSCC. Thus, in our opinion, the treatment of the neck should be the primary concern of every head and neck oncologist;
- despite the multiplicity of clinical prognostic factors, the only consistent clinical predictors for disease control and disease-specific survival in LSCC are T and, to a greater extent, N. The prognostic stratification of LSCC patients is inadequate since similar patients, affected by tumours with similar clinico-pathological parameters, and undergoing the same treatment, may differ considerably in prognosis. This is probably due to the extreme biological heterogeneity of LSCCs and contributes to a lack of consistency in treatment planning;
- an example of this lack of consistency is the management of cervical lymph nodes, which is the most important component of the overall treatment strategy, especially for supraglottic tumours. Surgery remains the mainstay of neck treatment since it provides comprehensive clearance of all grossly enlarged lymph nodes and allows accurate histological information to be obtained also concerning micrometastases in the clinically negative neck. Nevertheless, while the indications for comprehensive surgical clearance of the neck, for clinically palpable metastatic lymph nodes (cN+), are obvious, the indications for elective selective treatment of cN0 neck appear less clear.

Clinical predictive markers of neck node metastases

For the above-mentioned reasons, a key issue in head and neck, and laryngeal oncology in particular, is to assess the metastatic potential of SCCs at diagnosis. Differences in the natural histories of the various SCCs of the larynx, as for neck metastasis, are related, according to our present knowledge, to the anatomy and to the lymphatic drainage patterns of the respective subsite(s). The paucity of lymphatic drainage of the true vocal cords, in all areas other than the posterior commissure, makes metastasis of early lesions extremely unlikely. As for the rare primitive subglottic cancers, the incidence of cervical metastasis, in this group of cancers, is reported to be 20-30%, but that figure is somewhat obscured by the fact that the primary drainage pattern of these lesions is to the less detectable pre-tracheal and para-tracheal nodes. The incidence of metastasis may, therefore, be significantly higher.

Albeit, neck node metastasis is mainly a ‘supraglottic issue’. In fact, because of the profuse lymphatic network of the supraglottic larynx, carcinomas of this area metastasize frequently to the cervical lymph nodes, and failure of treatment is usually a result of metastasis rather than local disease. The incidence of patients with clinically positive lymph nodes at the time of diagnosis is 23-50% for all supraglottic sites and stages combined. A substantial number of those patients with clinically negative necks are found to have histologic disease, as demonstrated when neck dissection is performed, or, if left untreated, they convert to clinically positive necks. In supra-glottic cancers, the probability of cervical metastasis and the probability of delayed contralateral metastasis increase in direct proportion to the size of the primary lesion (i.e., the T stage). Lindberg reported impressive overall metastatic rates with various supraglottic carcinomas: 63% of T1, 70% of T2, 79% of T3, and 73% of T4 cases metastasized.

In patients with supraglottic lesions presenting with a clinically positive cervical node 2 cm in diameter or more, the possibility for contralateral neck metastasis is 40% or higher. The epiglottis is particularly prone to bilateral metastasis, and even in smaller lesions of that site, the incidence of contralateral metastasis is > 20%. Nevertheless, it has been observed that the localization of SCCs does not totally account for their clinical behaviour. In fact, glottic tumours extending or recurring in the supraglottic region have a markedly lower proclivity to neck metastasis than primitive supraglottic SCCs.

Other “spatial” factors influencing metastatic tendency have been hypothesized to be location (central vs. marginal), volume, T-stage, growth modalities (exophytic vs. endophytic).

Nevertheless, the combination of these parameters is not adequately reliable in the prediction of lymph node metastases. In fact, clinically homogeneous LSCCs can be characterized by a different behaviour.
Histological predictive markers of neck node metastases

Histopathological features of tumours have been evaluated with the aim to assess correlations with metastatic potential. It has been observed that primitive supraglottic lesions are more likely to be non-keratinizing and poorly differentiated, and they have more aggressive local behaviour in general. Those lesions of the vocal cords, on the other hand, are more often well differentiated and tend to be less aggressive locally. Although the degree of cellular differentiation is not thought to be the most significant fact in tumour grading, it has been reported to correlate with the probability of cervical metastasis, which, in turn, has a strong impact on survival. On the other hand, several molecular markers of differentiation have so far been studied in relation with propensity to neck metastasis and relapse-free survival, with often very promising results (see below). Other local characteristics, such as tumour-host interface, peritumour inflammatory response, and vascular and perineural invasion, also seem important in determining performance. Finally, the actual tumour thickness and depth of invasion almost certainly have an influence on metastasis and, ultimately, on survival. A variety of studies have attempted to standardize the predictive value of thickness in SCCs of the upper aerodigestive tract with the probability of cervical metastasis and, therefore, prognosis. Although head and neck oncologists, for some time, intuitively favoured a direct correlation between the two, a number of studies have failed to demonstrate a statistically significant association between tumour thickness and nodal metastasis. Furthermore, it should be pointed out that those studies demonstrating a correlation between thickness and metastasis generally focused on sites other than the larynx, and because of the anatomical complexity and embryological uniqueness of the larynx, one cannot necessarily transpose such data from other head and neck organs.

In conclusion, histopathologic parameters are not employed, at present, in treatment planning and prognostic assessment in laryngeal cancer, also because of the difficulties in the standardization of methods and, therefore, the low reproducibility of results. Furthermore, in our opinion, a notable biological heterogeneity can hide behind up histologically homogeneous SCCs of the larynx and after all accounts for the different clinical behaviours.

Molecular characterization

Molecular, by the study of molecular predictive factors, is a clinical approach aimed to define more homogeneous groups of patients for treatment selection; it represents an attempt to overcome the well-known lack of consistency in the choice of treatment and to eventually improve overall survival. Even if a plethora of reports have attempted to evaluate their potential clinical role, no molecular marker contributes, at present, to the clinical decision-making process.

The perfect marker for molecular characterization of LSCC may not always be present in malignant cells, but invariably associated with precise biological features and a predictable clinical behaviour, and easily detectable by a standardized, reliable and simple assay on a small sample, such as a biopsy specimen. So far, no such marker has been described.

In previous reports, we hypothesized that the search for three or four well-defined characterizing biological markers might allow us to classify tumours as positive (Mc+) or negative (Mc-), at molecular characterization.

TNM staging would thus become TNM-Mc staging. This would result in a better prognostic stratification of patients and the most suitable individualized (“a la carte”) treatment could be selected. It would prevent overtreatment of Mc- patients and, most importantly, the undertreatment of Mc+ patients, which has probably contributed to the above-mentioned failure in improving LSCC prognosis in the last 30 years.

Furthermore, by means of selected and specific molecular markers, we can try to separately assess some specific biological/clinical features of tumours, such as aggressiveness, invasiveness, radio- and chemosensitivity. Here, we define tumour aggressiveness as the tendency to local disease progression. Invasiveness is the intrinsic tendency of tumours to metastasise. Our group evaluated several potential markers of invasiveness (Table I) (see below). These obviously have a great impact on prognosis and would lead to modifications in therapeutic decisions, offering information to define the most suitable management of the neck, both in N0 and N+.

In fact, management of cervical lymph nodes represents a vitally important component of the overall approach to patients with LSCC. Surgery remains the mainstay of treatment for cervical lymph nodes since it provides comprehensive clearance of all grossly enlarged lymph nodes and allows accurate histological information to be obtained concerning micrometastases in the clinically negative neck. Nevertheless, while the indication for comprehensive surgical clearance of the neck with clinically palpable metastatic lymph nodes (cN+) is obvious, the indication for elective selective treatment of clinically negative neck (cN0) is less clear.

In Mc-, “a wait and see” (observation) approach to cN0 tumours and even selective, rather than
Table I. Molecular markers of invasiveness evaluated on patients from a single institution.

<table>
<thead>
<tr>
<th>Molecular marker</th>
<th>Function in the normal cells</th>
<th>Alterations in tumour cells</th>
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</thead>
<tbody>
<tr>
<td>Epidermal Growth Factor Receptor</td>
<td>Receptor for growth factors (TGF and EGF) with tyrosine kinase activity. Upstream activator of MAPkinase pathway and of other pathways involved in cell growth, cell migration, block of apoptosis (Fig. 1).</td>
<td>Frequently and early overexpressed in LSCC, mainly by post-translational mechanisms. At present, the most reliable biological marker for molecular characterization. Marker of aggressiveness and of invasiveness.</td>
</tr>
<tr>
<td>Overexpression and amplification of cyclin D1 gene (CCND1)</td>
<td>Cyclin D1 gene transcriptional activity normally strictly depends on mitogen stimulation, and leads to cell commitment to mitosis through START checkpoint.</td>
<td>Early CCND1 overexpression is often detectable without evidence of gene amplification, it can be used for molecular epidemiology but it seems to retain a lower prognostic value, if compared with CCND1 amplification, marker of aggressiveness in LSCC. Its role as marker of invasiveness is still unproven.</td>
</tr>
<tr>
<td>Cathepsin D</td>
<td>Lytic enzyme active in extracellular matrix rearrangement.</td>
<td>Overexpression is often detectable in tumour cells, where it seems to contribute to invasiveness.</td>
</tr>
<tr>
<td>S100-A2 Ca²⁺ binding protein</td>
<td>Increasing levels of expression during differentiation of squamous epithelial cells; absent in basal layers.</td>
<td>Underexpression in cancer cells, inversely proportional to tumour differentiation. Starting from data concerning NSCLC, a role as a real oncosuppressor has been hypothesized. It may act as a marker both of aggressiveness and of invasiveness.</td>
</tr>
<tr>
<td>Methyl-p-hydroxyphenyllactate esterase (MEPHLase) activity</td>
<td>Enzyme involved in the metabolism of methyl-p-hydroxyphenyllactate, ligand of type II EBS, with a role in growth and differentiation of several tissues (breast, uterus), normally expressed in larynx.</td>
<td>In LSCC, a low activity is associated with poor differentiation, and shorter overall survival and metastasis-free survival.</td>
</tr>
<tr>
<td>Type 2 cyclooxygenase 2 (Cox-2)</td>
<td>Enzyme involved in arachidonic acid metabolism and autacoid synthesis, induced by various stimuli in several cell types. Inhibited by FANS.</td>
<td>Cox-2 activity seems to promote tumour neoangiogenesis. Nevertheless, evidence exists showing that low Cox-2 expression indicates poor differentiation and higher...</td>
</tr>
</tbody>
</table>
comprehensive, ipsilateral neck dissection, without elective contralateral neck dissection, in cN1 tumours, could be justified.

– In Mc+, the clinically negative neck would be managed by a more aggressive approach involving elective bilateral neck dissection or elective irradiation, also considering that invasive tumours may be prone to N2 neck recurrences, with a markedly lower salvageability than N1 16. In cN1 patients, comprehensive ipsilateral neck dissection, with elective selective contralateral neck dissection might be hypothesized. Adjuvant radiotherapy could be recommended also in tumours with histologically negative resection margins, and/or in stage pN1 without extracapsular spread. On the other hand, in N1 patients a planned neck dissection treated by chemoradiation may be recommended. Extracapsular spread and N2-3 spread have been shown to be important prognostic indicators for distant metastasis (DM), in large retrospective reviews 58 59. Although induction chemotherapy did not improve loco-regional recurrence, a trend suggesting decreased rates of distant metastases was seen for patients treated with some chemotherapy protocols 60-63. Positive markers of invasiveness might further suggest the indication for induction or adjuvant chemotherapy in order to decrease DMs, which, in some subsets of advanced disease, are also a relevant issue.

– Several features of SCCs have been evaluated, at molecular level, in order to assess their correlation with clinical behaviour in terms of aggressiveness, chemo-radiosensitivity and, in particular, invasiveness.

Among the markers evaluated so far, some appear to be potentially reliable and suitable, from a clinical viewpoint.

**Characterizing molecular markers of invasiveness**

In the last few years, cDNA microarrays, which can be a powerful tool from which large amounts of genetic information can be obtained, have already been used for an initial attempt at molecular classification based on patterns of global gene expression in HNSCC 64 65. However, thus far, this technology can only be applied to frozen tissues, because RNA is destroyed during the formalin-fixation process. Therefore, one would need a frozen tumour bank in conjunction with a powerful clinical database and complex statistical analytical ability to make use of this expensive technology.

The Epidermal Growth Factor Receptor (EGFR) belongs to the Type I receptor tyrosine kinase family. This family includes four members: EGFR (also known as erbB1/HER1), erbB-2/Neu/HER2, erbB-3/HER3 and erbB-4/HER4. EGFR is a 170 kDa transmembrane glycoprotein with great homology with the avian erythroblastosis virus-transforming protein v-erbB. The effects of EGFR activation lead to generation of intracellular second messengers and different biological responses, such as cell proliferation, gene transcription and other cellular activities through several downstream signalling pathways 66 67. There is provocative evidence supporting a strong role for EGFR expression (and, to a lower extent, for its ligand, tumour growth factor alpha TGFα) in predicting prognosis of LSCC, as it adversely influences both overall, relapse-free and, in particular, regional metastasis-free, survival in LSCC 1 (Fig. 1). Such a strong predictive value is retained by EGFR independently of treatment (surgery, chemotherapy and radiation) 1 4 7 68-71 and, in our opinion, EGFR the most reliable prognostic molecular marker, at present.

![Fig. 1. Regional metastasis-free and overall survival in N0 LSCC according to galectin-3 tumour immunostaining.](image-url)
Moreover an overexpression of EGFR is associated with an increased degradation of the extracellular matrix by metalloproteases and cathepsin D, which plays an important role in tumour growth, invasion and metastasis, as well as in tumour-induced angiogenesis and is potentially correlated with invasiveness.

Markers of epithelial differentiation, such as laminin-5, galectin-3, Cox-2, have been evaluated in order to integrate the classical histological evaluation and have shown a predictive value of neck node relapse (Fig. 2) 

Alterations of p53 protein expression and mutations of p53 gene have been extensively studied for the evaluation of their predictive role. P53 alterations have been proposed as independent predictors of recurrence in LSCC, but this prognostic value seems controversial, especially in surgically treated patients. P53 overexpression, detected by immunohistochemistry (IHC) in a high percentage of LSCCs, was hypothesized to correlate well with p53 mutation, but a recent study documented significant disagreement between p53 IHC and genotyping data. P53 gene mutation has been hypothesized to be more reliable than IHC overexpression for characterization and it has been reported to predict the response to radiotherapy in LSCC patients. This is consistent with the biological role of p53, which mediates apoptosis associated with DNA damage. Nevertheless, evidence of a correlation with overall, and most of all, regional metastasis-free survival is still lacking.

Other promising markers of invasiveness in LSCC may be nm23-H1 protein, PCNA, p27, CD44H, nm23-H1 protein, PCNA, p27, CD44H.

However, various problems have prevented the clinical application of molecular markers for tumour characterization. First of all, the perfect marker for molecular characterization, as described above, remains to be demonstrated. In particular, detection assays must be practical and reliable and should be readily available. The inconsistency of assay methods for the most studied factors, as well as patient and treatment heterogeneity, all contribute to the impossibility to draw definitive conclusions. It is necessary to further evaluate the most promising molecular marker proposed for clinical practice both by a metanalysis of data present in the literature and by multidisciplinary and multicentric clinical trials.

**Conclusion**

At present, we are probably at a crossroad: the time for the integration of molecular markers in prognostic assessment and treatment selection, as already observed, for example, in breast cancer, is probably very close. Moreover, this perspective appears very intriguing inasmuch as it may be the key to overcoming the above-mentioned lack of consistency in treatment selection, in particular for neck management, which remains the most controversial issue both in N0 (in particular if the primary tumour is supraglottic) and in N+ LSCCs.

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